

## **Interview Tips by Cynt Marshall**

**Be ready. Be early. Be realistic. Be curious. Be grateful.**

1. Practice how you show up - walk in, on screen, opening, eye contact; check what's on display behind you.
2. Conduct concise resume walk through in advance; practice answers to potential questions; get feedback on responses
3. Prepare questions for interviewer (e.g. core values); prepare at least three questions in case one or two get answered during the dialogue.
4. Research the interviewer - develop a connection early, understand potential sensitivities, etc.
5. Research the company
6. Know where you want to go but be humble about where you're willing to start
7. Be early - on time is late
8. Relax - what's your strategy to relax? to slow you down so that you can have a conversation?
9. Admit what you don't know - ask questions to gain context
10. Follow up - send a thank you note and anything that was promised.