

C - Small Curricular Revisions : Entry # 3645

Today's Date

03/11/2026

Your Name

Laurence Quinn

Your Email:

lquinn@highpoint.edu

Department Chair Name

Laurence Quinn

Email address of your department chair

lquinn@highpoint.edu

By checking below I am certifying that my department chair (named above) has seen and approved the courses that are included in this proposal.

Yes

Please select the appropriate school overseeing this proposal:

Entrepreneurship

Does this proposal correspond to a particular term?

Fall 2026

Course Prefix, Number, & Name

SLS 4600

Does this course currently count towards Gen Ed curriculum?

No

Which category does this change fall under?

- Course name

Changes to course prefix, number, and/or name

Current course prefix, number, & name	Proposed new course prefix & number	Proposed new name
SLS 4600 Sales Presentations and Story Telling	SLS 4600	Advanced Topics in Professional Sales

Rationale for above changes

C - Small Curricular Revisions : Entry # 3645

Simply an error on original submission

Does this change affect any other departments, schools, or programs besides your own? If so, please describe your consultation process with affected parties in the box below.

No

Dean Review

[DEAN] I approve/deny this proposal

Approve

Today's Date

23-03-2026

Name of Dean (if this is being reviewed by multiple deans, please indicate who approved it first here)

Lou Anne Flanders-Stec