

C - Small Curricular Revisions : Entry # 3660**Today's Date**

05/30/2026

Your Name

Gerald Fox

Your Email:jfox@highpoint.edu**Department Chair Name**

Gerald Fox

Email address of your department chairjfox@highpoint.edu

By checking below I am certifying that my department chair (named above) has seen and approved the courses that are included in this proposal.

Yes

Please select the appropriate school overseeing this proposal:

Business

Does this proposal correspond to a particular term?

Fall 2026 or as soon as feasible.

Course Prefix, Number, & Name

ECO 3120: Business Analytics with SQL

Does this course currently count towards Gen Ed curriculum?

No

Which category does this change fall under?

- Learning Outcomes Language
- Course description

Learning Outcomes Language

The wording of learning outcomes 3, 4, and 6 will be changed.

Current wording:

3. Construct and enter formulas, use functions, format using SQL queries in Microsoft SQL Server.
4. Perform the Extract Transform Load (ETL) Process in Microsoft Visual Studio.
6. Build an education roadmap to earn a Microsoft SQL Server certification.

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Proposed wording:

3. Construct and enter formulas, use functions, and format using SQL queries.
4. Perform the Extract Transform Load (ETL) Process.
6. Learn how to pursue SQL certifications.

*All other learning outcomes are unchanged.

Changes to course description(s)**Current Course Description (as seen in the UG Bulletin)**

An introductory Structured Query Language (SQL) and database course that uses mock business information from a real company. Students will take on the role of a boutique consulting firm and focus on foundational SQL functions and processes. Students will get the opportunity to take a SQL certification exam. Pass/fail. Two credits.

Proposed Revised Course Description

An introductory Structured Query Language (SQL) and database course that uses mock business information from a real company. Students will take on the role of a boutique consulting firm and focus on foundational SQL functions and processes. Pass/fail. Two credits.

Rationale for above changes

The course no longer includes the opportunity for students to take a SQL certification exam. The course uses other software than Microsoft SQL Server and Microsoft Visual Studio.

Does this change affect any other departments, schools, or programs besides your own? If so, please describe your consultation process with affected parties in the box below.

N/A

Dean Review

[DEAN] I approve/deny this proposal

Approve

Today's Date

30-05-2026

Name of Dean (if this is being reviewed by multiple deans, please indicate who approved it first here)

Daniel Hall

Comments

I recommended and support these changes.